Piedmont Triad Regional Council

Kernersville, North Carolina

Recommended Budget Fiscal Year 2018 – 2019

1398 Carrollton Crossing Drive Kernersville, North Carolina 27284



Executive Committee Members,

It is an honor to present the Piedmont Triad Regional Council's 2018–19 budget to you for your consideration. As the lead regional organization for the twelve county Piedmont Triad, this organization continues to strive to provide valuable services to its members at a level of efficiency and effectiveness unparalleled by our peers. The success of our programming is demonstrated by the continued growth and diversification of our program of work.

Revenue Projections:

Revenue streams have remained strong for the PTRC, even during relatively lean times. There is some continued uncertainty in our future outlook due to the vast differences between the President's budget requests and the allocations appropriated by the legislative branch. The President's proposed budget defunds several of the programs we administer, and, if implemented, causes significant stress to the organization. The programs eliminated in the President's budget include the HOME program and Weatherization Assistance in housing, EPA water quality grants and Brownfields grants in planning, The Economic Development Administration, which funds our non-profit Development District, The Appalachian Regional Commission, and dramatically reduces funding for workforce and aging programs. Congress passed a budget that ignored almost all the proposed reductions, and actually increased spending in almost every area. Based on this information, this budget projects revenue in the areas of housing, weatherization, Appalachian Regional Commission, and the Economic Development Administration to be largely unchanged. We will closely monitor the federal budget process, and any changes to this prognosis will trigger an immediate and appropriate response.

On a positive note, aging programs across the region will have increased resources to program in each county. It appears that both the Federal and State allocations for aging block grant services have increased. This is a welcome change, as the eligible population for these services continues to grow across the triad. Our housing program continues to expand across the region, competing for and receiving new grants to assist the elderly, disabled, and families with children by developing and rehabilitating affordable housing options. This year we will continue to move this program in the direction of a community development focus that will more broadly impact the needs of our member governments and their citizens. Two major changes will impact our overall community development approach. This is the first year we will operate our housing and weatherization operations as one program. This will allow for a more efficient use of staff resources and better coordination of program resources. The HOME program is receiving a revenue increase for the first time in almost two decades as well. Planning and Administrative Services are experiencing sizeable growth through an entrepreneurial approach and strong products. Contracted services with member governments have increased significantly as the economy and fiscal environment have improved. Our criminal justice program continues its impressive transition to the new TECS curriculum that the state has implemented, and has exceeded all initial revenue projections. This program also continues to see growth in its offender program, with expansion counties both inside the region, and across the state.

Our projections show a slight decrease in funding for workforce in the coming year. Workforce is expecting continued cuts to revenue as the unemployment rate continues to drop. Over the last three years our workforce programs have absorbed over one million dollars in cuts. The reduction in federal funds is in the range of five percent. The state continues to hold more dollars in Raleigh rather than passing them through for use by the local workforce systems. We are in a better position to absorb these cuts this year due to a

significant increase in carry over funds from the current fiscal year. We will also be transitioning to a new workforce service provider, Goodwill of NWNC, which will allow us to plan appropriately for the current funding levels. Our workforce program also has received significant grant from the state to refurbish our mobile unit. This project will come to fruition early in the 2018-2019 budget year. As always, we will adjust expenditures in this program to maximize the services available to our customers, both businesses and individuals.

The total projected revenues for the PTRC to start fiscal year 2018 – 19 are \$31,873,884. A slight increase overall from our initial figures for the current fiscal year.

Expenditure Projections:

Expenditures for the coming year will be dictated by the trends exhibited by our revenue stream. Our primary goal is to maximize the impact of the dollars we receive for our customers. Our members and their citizens are the focal point of all we do. We serve the citizens of our region by designing and directing high level services in an efficient and effective way. Our people, the staff of the PTRC, provide dedicated and professional service across a broad range of disciplines. Personnel costs are the largest expenditure item for the PTRC outside of pass through funds for services. The current pay and classification system for the PTRC has an eight-step progression to job rate. Low unemployment rates have caused pressure on our current plan as we have filled open positions. The current plan was developed for the merger, and will need to be revisited during this fiscal year. To facilitate competitive hiring rates in the interim, I am budgeting to roll over the current pay plan by 2.5% this year. There are no cost of living increases in our system. The same combination of one time and recurring merit increases are requested. Only staff members in good standing are eligible for either one-time merit payments or base salary increases.

Facility costs are another important component of our plan. The Kernersville facility continues to provide high level facilities to our staff and membership. Use of our space by federal, state, and non-profit entities to deliver training and facilitation has increased substantially. Bringing training and meeting opportunities to our region cuts down on travel costs for our staff and our members. It is our hope that all of our members and partners see our facility as an extension of their own capacity. This year we included some private sector training programs in areas like community safety and facilitation to our list of offerings. We are continuing to work with top level training providers to bring superior staff development opportunities to our region. Facility costs for our primary location will include our fifth of fifteen payments on our debt. We have increased occupancy costs by a small amount in anticipation of maintenance and replacement of some durable goods like carpeting. Several leases for additional space have been transferred to contractors due to the changes to our workforce structure. The PTRC no longer has any significant leases outside of our primary office location. This savings is passed through to customer service.

Other items of importance to our members are outlined below:

Member Assessments:

Piedmont Triad Regional Council is a voluntary membership organization which charges dues to members. These dues are used to provide matching funds for various grants and awards as well as covering some basic board support or general expenses of the council. The rate schedule for member assessments will remain unchanged at .21 per capita with a minimum of \$550 for the 2018 - 19 fiscal year. The rate is applied to the most recent estimate of population provided by the North Carolina Demographer's Office.

Indirect Cost and Fringe Benefit Plans:

Indirect Cost

The indirect cost rate is the accumulated costs that jointly benefit two or more programs or other objectives and costs that benefit the organization as a whole and are not considered to be, nor are easily attributable to a particular program or service. Indirect cost expenditures typically include: Administrative salaries and fringe benefits associated with overall financial and organizational administration; operation and maintenance cost for facilities and equipment and payroll and procurement services. The OMB Super Circular provides a more detailed list of what costs are allowed in an indirect cost pool. The PTRC charges indirect to all salaries for all staff working at least 30 hours a week.

Indirect Cost Rate

An Indirect Cost rate is a tool for determining the proportion of indirect costs each program should bear. The direct cost base selected should result in each award bearing a fair share of the indirect costs in reasonable relation to the benefits received from those cost. PTRC uses total direct salaries with fringe benefits as a base. The 2018 – 19 rate is a two percent increase from the current year's rate. The plan changes that have caused this increase are the addition of two positions and a requested upgrade to our phone system.

PTRC's finance director has informed me that she will retire in 2019. Our succession plan is in place to move the assistant finance director into that role. To facilitate that change, I am requesting six months of a new accounting position in this year's budget. The new position will provide the necessary skills to reorganize and cross train finance staff to provide the most effective response to our complex programmatic and finance requirements, and assume the duties of the assistant director when he ascends to the director's position. After the transition, we will move back to the current staffing level in the finance department.

PTRC serves a large and diverse membership, It also operates in a competitive media market. This budget contains a new position of Engagement Specialist to improve media, and social media outreach, and provide consistent contact with our broader membership. During our 50th anniversary celebration we intend to come to each of our counties and engage our members, partners, and customers on their turf. It is our hope that directing staff time to these areas will bring our strong customer service to an even higher level.

Our phone system has been discontinued, and our provider is no longer able to service it. When we moved out of the Madison Job Link Center we salvaged the basic components of a newer system we purchased for that facility. This budget contains funding to replace our phone system with the salvaged system from Madison, supplementing it to meet our needs. The total cost is estimated to be approximately \$35,000.

Calculation of Indirect Costs related to Administration:

Administrative Indirect Cost Rate = <u>Administrative Indirect Costs</u> Direct Salaries and Fringe

\$1,734,749/\$4,505,423 = 38.50%

Fringe Benefit Rate

The fringe benefit rate is calculate as a proportion of total salaries for all PTRC staff. The rate includes Social Security taxes, Medicare, workers compensation, unemployment, retirement, health care, and wellness programs. A detailed listing of these costs are in your budget packet. The 2018 – 19 rate represents a 2% increase from the current rate. The entire increase is attributable to increases in health insurance. Our primary cost driver in this area is pharmaceuticals, where new, high cost, and specialty drugs are causing stress. Staff is working diligently to change the trajectory of this expense, though we are part of an overall trend nationally.

Calculation of the Fringe Rate:

Fringe Benefit Rate = <u>Total Direct Fringe Benefits</u>

Total Direct Salaries

\$1,656,476/\$3,808,267 = 43.50%

Retiree Health Coverage:

Due to changes in federal law, continuation of retiree health coverage will require a significant reserve of assets if continued. We currently do not have any former employees taking advantage of this benefit. I recommend changing our personnel policy and removing retiree healthcare as a benefit option.

Conclusion:

I will conclude this budget message with a general assessment of our position moving forward and a projection of issues that are on the horizon. The PTRC continues to be on a firm footing due to the astute guidance of our board.

Our facility plans have been a stabilizing force and project long term fiscal health. The expansion of the Piedmont Triad Regional Development Corporation will continue to have a positive impact on the coordination of efforts across a broad range of issues for the triad. The development of a low interest loan fund, with two million dollars provided by the Golden Leaf Foundation and EDA, is an exciting new offering for the region this year. We hope to use this fund to assist economic development efforts in downtowns, farming communities, and other development areas important to our members. Community development initiatives are helping to drive the success of our member governments and demonstrating new growth in areas like food production, downtown revitalization, and workforce development. The combined abilities of our housing and weatherization programs will bring more focused efforts in community development for our members and more efficient coordination of resources. Our transition to Goodwill as a contractor for all workforce program delivery is a positive step which will improve our outreach in those programs. The PTRC is appreciative of our partners and members for their continued support.

I would like to commend the finance staff for their continued good work in producing this document and their constant attentiveness to our fiscal health. I further thank the entire PTRC staff for their daily commitment to the success of our programs and their dedication to our member governments. Finally I thank the board of directors for their continued participation, support, and stewardship of our organization.

Sincerely;

Matthew L. Dolge Executive Director

PIEDMONT TRIAD REGIONAL COUNCIL INDIRECT COST AND FRINGE BENEFIT PLAN

PROVISIONAL RATE METHOD BASE METHOD: SALARIES PLUS FRINGE

JULY 1, 2018 - JUNE 30, 2019

CERTIFICATION BY THE PIEDMONT TRIAD
REGIONAL COUNCIL

INDIRECT COST PROPOSAL

I hereby certify as the responsible official of the Piedmont Triad Regional Council that the

information contained in this indirect cost proposal for the fiscal year ending June 30, 2019, is

correct and was prepared in accordance with the policies and procedures contained in the 2 CFR,

Part 200, Uniform Administrative Requirements, Costs Principles, and Audit Requirements for

Federal Awards. I further certify these procedures were utilized:

(a) To prevent cost from being allocated to Federal Programs as indirect costs that have

already been treated as direct program costs; and

(b) To ensure that consistent treatment was accorded similar costs, for all programs in the

Agency, regardless of source of funds; and

(c) To ensure that costs have not been treated as indirect costs of Federal Programs

inconsistent with statutory restrictions governing those programs.

Matthew L. Dolge

Executive Director

Robin C. Shelton

Finance Director

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Indirect Costs to be Allocated

Cost Allocation Plan for Fiscal Year 2018 - 2019

SALARIES

PERSONNEL AS LISTED WILL BE CHARGED TO THE INDIRECT COST POOL.

FRINGE BENEFITS

FRINGE BENEFITS WILL BE CHARGED TO ALL PROJECTS AND THE INDIRECT COST POOL ON A PRE-DETERMINED FRINGE BENEFIT RATE.

RETIREMENT

RETIREMENT EXPENSES WILL BE CHARGED TO ALL PROJECTS AND THE INDIRECT COST POOL ON A PRE-DETERMINED RATE SET BY N. C. LOCAL GOVERNMENT EMPLOYEES' RETIREMENT SYSTEM BASED ON ACTUAL COST.

TEMPORARY PERSONNEL

TEMPORARY PERSONNEL EXPENSE WILL BE CHARGED TO THE INDIRECT COST POOL. TEMPORARY PERSONNEL EXPENSE FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

PROFESSIONAL, LEGAL, AND ACCOUNTING SERVICES

SINGLE AUDIT FEES WILL BE CHARGED TO THE INDIRECT COST POOL. OTHER PROFESSIONAL SERVICES EXPENSE WILL BE CHARGED TO THE INDIRECT COST POOL (ATTORNEY, LRO LIASON, ETC.)

TELEPHONE & POSTAGE

ALL TELEPHONE, POSTAGE AND MISCELLANEOUS COMMUNICATION CHARGES ARE TO BE CHARGED TO THE INDIRECT COST POOL. TELEPHONE AND POSTAGE FOR SPECIFIC PROGRAMS WILL BE CHARGED TO THE PROGRAM.

TRAVEL & PARKING

TRAVEL WILL BE CHARGED DIRECTLY TO ALL PROJECTS AND THE INDIRECT COST POOL BASED ON ACTUAL COST. (THE TRAVEL LINE ITEM IN THE INDIRECT COST PLAN APPLIES ONLY TO THOSE EMPLOYEES LISTED IN THE INDIRECT COST PLAN.) PARKING EXPENSE FOR BOARD MEMBERS AND OTHER VISITORS WILL BE CHARGED TO THE INDIRECT COST POOL.

EQUIPMENT AND VEHICLE MAINTENANCE AND REPAIR

ALL EQUIPMENT MAINTENANCE AND REPAIR COST WILL BE CHARGED TO THE INDIRECT COST POOL. EQUIPMENT AND VEHICLES MAINTENANCE AND REPAIR COSTS FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

OCCUPANCY EXPENSE

OCCUPANCY FOR COMMON AREAS WILL BE CHARGED TO THE INDIRECT COST POOL.
OCCUPANCY FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM BASED
ON THE SQUARE FOOTAGE RATE MULTIPLIED BY THE SQUARE FOOTAGE OCCUPIED.

Indirect Costs to be Allocated

Cost Allocation Plan for Fiscal Year 2018 - 2019

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EQUIPMENT RENTAL

ALL RENTED EQUIPMENT USED WILL BE CHARGED TO THE INDIRECT COST POOL. RENTAL EQUIPMENT USED FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

ADVERTISING

ALL ADVERTISING EXPENSES ARE TO BE CHARGED TO THE INDIRECT COST POOL. ADVERTISING EXPENSES FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

SUPPLIES AND SPECIAL MATERIALS

ALL OFFICE AND GENERAL USE SUPPLIES ARE TO BE CHARGED TO THE INDIRECT COST POOL. SPECIAL SUPPLIES AND MATERIALS FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

PRINTING COSTS

ALL PRINTING COSTS ARE TO BE CHARGED TO THE INDIRECT COST POOL. SPECIAL PRINTING COSTS FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

COMPUTER SERVICES, LICENSING & FEES

ALL COMPUTER SERVICES SUCH AS PAYROLL PROCESSING EXPENSES WILL BE CHARGED TO THE INDIRECT COST POOL. PAYROLL PROCESSING CHARGES FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

TRASH DISPOSAL/RECYCLING

ALL TRASH DISPOSAL AND RECYCLING EXPENSES WILL BE CHARGED TO THE INDIRECT COST POOL.

SPECIAL TRASH DISPOSAL EXPENSES FOR SPECIFIC PROGRAMS WILL BE CHARGED TO THE PROGRAM.

DUES, SUBSCRIPTIONS, PUBLICATIONS, NEWSPAPERS & MISCELLANEOUS

ALL DUES, SUBSCRIPTIONS, PUBLICATIONS, NEWSPAPERS AND MISCELLANEOUS COSTS WILL BE CHARGED TO THE INDIRECT COST POOL.

BONDING, FIRE INSURANCE & PUBLIC EMPLOYEE LIABILITY

ALL BONDING, FIRE INSURANCE AND PUBLIC EMPLOYEE LIABILITY INSURANCE WILL BE CHARGED TO THE INDIRECT COST POOL.

Occupancy Costs to be Allocated

Cost Allocation Plan for Fiscal Year 2018 - 2019

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INTEREST EXPENSE

INTEREST EXPENSES DIRECTLY RELATED TO THE FINANCING OF THE PIEDMONT TRIAD REGIONAL COUNCIL'S MAIN OFFICE FACILITY AS PER THE FINANCING AGREEMENT ENTERED INTO IN APRIL OF 2013.

DEPRECIATION EXPENSES

DEPRECIATION EXPENSES RELATED TO THE BUILDING AND LAND IMPROVEMENTS FOR THE OFFICE FACILITY, STRAIGHT-LINE METHOD OVER 15 YEARS.

UTILITIES EXPENSES

ALL ELECTRICAL, WATER AND SEWER EXPENSES FOR THE OFFICE FACILITY.

LAWN AND GROUNDS CARE EXPENSES

ALL COSTS RELATED TO MAINTAINING THE GROUNDS FOR THE OFFICE FACILITY, INCLUDING, BUT NOT LIMITED TO, MOWING, LANDSCAPING AND SNOW REMOVAL.

GENERAL BUILDING MAINTENANCE EXPENSES

ALL COSTS RELATED TO MAINTAINING THE OFFICE FACILITY, INCLUDING, BUT NOT LIMITED TO, PROPERTY ASSOCIATION DUES, MISCELLANEOUS BUILDING MAINTENANCE AND JANITORIAL SERVICES.

PIEDMONT TRIAD REGIONAL COUNCIL Calculation of Fringe Benefits Rate Fiscal Year 2018 - 2019

Total Salaries Salaries over SS Max Cafeteria Plan Deductions Plus Employee Compensation	4,176,308 (31,779) (131,716) 9,240		
Social Security 6.2%	4,022,053	6.20%	249,367
Medicare 1.45%	4,053,832	1.45%	58,781
Group Health, Life and Dental Insurance	•		825,889
EAP/Wellness			28,650
Worker's Compensation Insurance			18,000
Unemployment - NC ESC			9,000
Accrued Vacation Leave			18,750
Health Reimbursement Arrangement			46,860
Staff Tuition Reimbursment Plan			5,500
Employer Contribution to Retirement Sy	ystem 3,808,267	7.89%	300,472
Employer Contribution to 401K	3,808,267	2.50%	95,207
Total Fringe Benefits			1,656,476
Fringe Benefits Rate:	Total Fringe Benefits Salaries Subject to 401k & Retirement	1,656,476 3,808,267	43.50%

PIEDMONT TRIAD REGIONAL COUNCIL BUILDING OCCUPANCY COST PLAN Fiscal Year 2018 - 2019

Interest Expense	66,174.00
Depreciation Expense (Building & Improvements)	250,636.00
Professional Services	31,400.00
Utilities Expense	45,000.00
Supplies and Materials	11,700.00
Lawn and Grounds Care Expenses	11,100.00
Misc Building Maintenance Expenses	7,000.00
Association Dues	5,000.00
Janitorial	24,000.00
TOTAL ANNUAL OCCUPANCY COSTS	452,010.00
Monthly Occupancy Costs	37,667.50
Total Square Footage of the Facility	25,000
CalculatedCost per Square Foot	18.10
18-19 Rate Charged per Square Foot	18.00

Calculation of Indirect Cost Rate Fiscal Year 2018 - 2019

TOTAL INDIRECT SALARIES				751,285
Fringe Benefits Fringe Benefits Indirect Part-Time Bonding, Fire Insurance & Public Officials Li Professional Services	(see Indirect TB)		43.50%	296,773 5,278 13,900 13,500 36,000
Accounting Services - Audit Advertising Computer Services, Licensing & Fees Equipment Rental Telephone Upgrade to Telephone System				2,000 98,000 50,000 30,000 35,000
Postage Dues, Subscriptions, Memberships, Misc. Office Supplies Equipment and Vehicles Maintenance and Re Travel & Parking	epair			12,000 16,000 81,500 10,000 13,250
Occupancy Costs - Admin Offices Occupancy Costs - Common Areas Payroll, OnBoarding, Bene Trac				58,086 184,176 28,000
TOTAL INDIRECT COST				1,734,749
Indirect Cost Rate:	Total Indirect Cost		1,734,749 4,505,423	38.50%
		Salaries	Fringe Benefits	Total
Total Direct Salaries & Fringe Benefits (Total Salaries less Indirect Salaries)		3,425,023	1,489,777	4,914,800
Minus Salaries not Subject to Indirect*		(380,285)	(29,092)	(409,377)
		3,044,738	1,460,685	4,505,423
Total Salaries Salaries not Subject to Indirect		4,176,308 380,285 3,796,023		
Total Salaries Salaries in Indirect Cost Pool		4,176,308 751,285 3,425,023		

BUDGET ORDINANCE 2018 - 2019 ORIGINAL

Be it ordained by the Piedmont Triad Regional Council (PTRC):

Section 1. The following amounts are hereby appropriated in the General Fund for the operation of PTRC and its activities for the fiscal year beginning July 1, 2018 and ending June 30, 2019 in accordance with the Chart of Accounts heretofore established for PTRC:

General / Council	\$	139,062
TOTAL GENERAL FUND APPROPRIATION	\$	139,062
Section 2. It is estimated that the following revenues will be available in the C for the fiscal year beginning July 1, 2018 and ending June 30, 2019:	General Fund	
Fund Balance COG Dues Interest	\$	134,062 5,000
TOTAL GENERAL FUND ESTIMATED REVENUES	\$	139,062

Section 3. The following amounts are hereby appropriated in the Special Revenue Fund - Grant Project Fund for the operation of PTRC and its activities for the fiscal year beginning July 1, 2018 and ending June 30, 2019 in accordance with the Chart of Accounts heretofore established for PTRC:

Administration	\$ 259,596
Crime Control and Public Safety	983,265
Environmental Protection	388,252
Health and Human Services (Aging)	12,418,893
Housing Rehab Projects	2,179,125
Planning	137,332
Section 8	3,500,000
Transportation	277,078
Workforce Development	5,580,055
Weatherization	2,536,613
TOTAL GRANT PROJECT APPROPRIATION	\$ 28,260,209

Section 4. It is estimated that the following revenues will be available in the Special Projects Fund - Grant Project Fund for the fiscal year beginning July 1, 2018 and ending June 30, 2019:

Federal Grants	21,178,438
State Grants	6,551,350
Appropriated Fund Balance	-
Dues	496,921
Interest Local Projects & Fees	33,500
TOTAL GRANT PROJECT ESTIMATED REVENUES	28,260,209

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Section 5. The following amounts are hereby appropriated in the Special Revenue Fund-Local Projects Fund for the operation of PTRC and its activities for the fiscal year beginning July 1, 2018 and ending June 30, 2019 in accordance with the Chart of Accounts heretofore established for PTRC:

Administrative Services	395,150
Crime Control and Public Safety	701,465
Environmental Protection	141,600
Health and Human Services (Aging)	111,018
Housing Rehab Projects	-
Misc. Local Projects	667,201
Planning	288,633
Workforce Development	308,728
Weatherization	860,818
TOTAL LOCAL PROJECTS APPROPRIATION	3,474,613
Section 6. It is estimated that the following revenues will be available in the Special Revenue Fund Local Projects Fund for the fiscal year beginning July 1, 2018 and ending June 30, 2019: APPROPRIATED FUND BALANCE	- -
COG DUES and INTEREST	99,000
LOCAL PROJECT FUND FEES	3,375,613
TOTAL LOCAL PROJECT ESTIMATED REVENUES	3,474,613
TOTAL APPROPRIATIONS	31,873,884

Section 7: The Executive Director is hereby authorized to transfer appropriations as contained herein under the following conditions:

a. He may transfer amounts between line item expenditures within a grant without limitation and without a report being required.

PIEDMONT TRIAD REGIONAL COUNCIL BUDGET BY AREA

7/1/18 to 6/30/19

ORIGINAL

	Fund	Fund		% of Total
	001	002 & 003	Total	Budget
Administration	259,596		259,596	0.8%
Administrative Services		395,150	395,150	1.2%
Crime Control and Public Safety	983,265	701,465	1,684,730	5.3%
Environmental Protection	388,252	141,600	529,852	1.7%
General Fund / Dues		139,062	139,062	0.4%
Health and Human Services (Aging)	12,418,893	111,018	12,529,911	39.3%
Housing Rehab Projects	2,179,125	-	2,179,125	6.8%
Misc. Local Projects		667,201	667,201	2.1%
Planning	137,332	288,633	425,965	1.3%
Section 8	3,500,000		3,500,000	11.0%
Transportation	277,078		277,078	0.9%
Workforce Development	5,580,055	308,728	5,888,783	18.5%
Weatherization	2,536,613	860,818	3,397,431	10.7%
Totals	28,260,209	3,613,675	31,873,884	
	28,260,209	3,613,675	31,873,884	

PIEDMONT TRIAD REGIONAL COUNCIL TOTAL BUDGET (FUNDS 001, 002 & 003) 7/1/18 to 6/30/19

EXPENDITURES	
Salaries	3,119,736
Part Time Salaries - No Benefits	311,285
Fringe Benefits (43.5%)	1,357,085
Insurance & Bonds	3,623
Professional/Legal/Accounting Services	859,498
Consultants (sub & youth contractors)	12,345,138
Advertising	16,809
Printing & Binding	20,050
Computer Services & Licensing	157,892
Building Rent	42,193
Equipment Rent	25,378
Utilities	47,000
Trash Disposal/Recycling	24,000
Telephone & Internet	22,442
Postage	520
Publications & Newspapers	1,750
Dues & Memberships	7,750
Supplies	363,162
Special Materials	65,839
Capital Equipment	196,631
Repair & Maintenance	111,937
Travel/Conferences/Training (including participants)	639,943
Sub-Reciepents	3,326,000
Fringe Benefits Part-Time (7.65%)	23,816
Occupancy Costs	218,166
Notes Payable & Interest exp	345,264
Indirect Cost (39.5%)	1,725,748
Participant Costs, Development and Work Experience	811,555
Program Support Allocation	475,355
Housing Asst Payments	2,958,451
Weatherization Services	2,249,868
TOTAL EXPENDITURES:	31,873,884
REVENUES	
Federal	21,178,438
State	6,551,350
Appropriated Fund Balance	0,551,550
Dues and Interest	734,983
Local Project Fees and Local Grants	3,409,113
TOTAL REVENUES:	31,873,884
Difference	0

PTRC Proposed Dues Spreadsheet, 2018-19 FY

	Population Estimate	Proposed Dues (21			Stormwater	
Local Government	(2016)	per capita)	Dues Rounded	RPO Dues	Dues	Total Dues
Village of Alamance	1,068	\$ 550	\$ 550	\$ -	\$ -	\$ 550
Alamance County	159,054	33,401	33,401	-	6,000	39,401
City of Archdale	12,102	2,541	2,541	-	6,000	8,541
City of Asheboro	25,931	5,446	5,446	-	5,000	10,446
Town of Bermuda Run	2,610	550	550	-	-	550
Town of Bethania	324	550	550	-	-	550
Town of Biscoe	1,698	550	550	_	-	550
Town of Boonville	1,220	550	550	193	-	743
City of Burlington	52,426	11,009	11,009	-	9,000	20,009
Town of Candor	837	550	550		·	550
Caswell County	23,689	4,975	4,975	2,708	-	7,683
Village of Clemmons	19,605	4,117	4,117	-	1,500	5,617
Town of Cooleemee	970	550	550	153	-	703
Town of Danbury	184	550	550	100		650
Davidson County	166,137	34,889	34,889	-	7,000	41,889
Davie County	42,211	8,864	8,864	3,767	-	12,631
Town of Denton	1,612	550	550	-	-	550
Town of Dobson	1,592	550	550	252	-	802
Town of East Bend	594	550	550	100	-	650
City of Eden	15,279	3,209	3,209	-	-	3,209
Town of Elkin	4,024	845	845	636	-	1,481
Town of Elon	10,532	2,212	2,212	-	4,500	6,712
Forsyth County	369,144	77,520	77,520	-	-	77,520
Town of Franklinville	1,196	550	550	-	-	550
Town of Gibsonville	7,023	1,475	1,475	-	4,000	5,475
City of Graham	14,812	3,111	3,111	-	4,500	7,611
Town of Green Level	2,115	550	550	-	3,500	4,050
City of Greensboro	284,328	59,709	59,709	-	·	59,709
Guilford County	520,230	109,248	109,248	-	3,000	112,248
Town of Haw River	2,385	550	550	-	3,500	4,050
City of High Point	110,235	23,149	23,149	-	,	23,149
Town of Jamestown	3,642	765	765	-	5,000	5,765
Town of Jonesville	2,253	550	550	356	-	906
Town of Kernersville	24,730	5,193	5,193	-	1,500	6,693
City of King	6,992	1,468	1,468	-	-	1,468
Town of Lewisville	13,120	2,755	2,755	-	-	2,755
City of Lexington	18,532	3,892	3,892	-	4,500	8,392
Town of Liberty	2,665	560	560	-	-	560
Town of Madison	2,203	550	550	-	-	550
Town of Mayodan	2,427	550	550	-	-	550
City of Mebane	12,857	2,700	2,700	-	4,500	7,200
Town of Midway	4,793	1,007	1,007	-	-	1,007
Town of Mocksville	5,422	1,139	1,139	857	-	1,996
Montgomery County	27,768	5,831	5,831	3,174	-	9,005
City of Mount Airy	10,319	2,167	2,167	1,632	-	3,799
Town of Mount Gilead	1,121	550	550	-	-	550
Town of Oak Ridge	7,209	1,514	1,514	-	4,000	5,514
Town of Pilot Mountain	1,501	550	550	237	-	787
Town of Pleasant Garden		973	973	-	-	973
Town of Ramseur	1,688	550	550	-	-	550
City of Randleman	4,189	880	880	-	6,000	6,880

	Population Estimate	Proposed Dues (.21			Stormwater	
Local Government	(2016)	per capita)	Dues Rounded	RPO Dues	Dues	Total Dues
Randolph County	143,711	30,179	30,179	12,436	8,500	51,115
City of Reidsville	14,152	2,972	2,972	ı	6,000	8,972
Rockingham County	91,891	19,297	19,297	10,504	6,000	35,801
Town of Rural Hall	3,100	651	651	ı	-	651
Town of Seagrove	228	550	550	ı	-	550
Stokes County	46,751	9,818	9,818	4,002	-	13,820
Town of Stokesdale	5,604	1,177	1,177	ı	-	1,177
Town of Stoneville	1,047	550	550	-	-	550
Town of Summerfield	11,388	2,391	2,391	-	4,500	6,891
Surry County	72,843	15,297	15,297	8,763	-	24,060
City of Thomasville	27,129	5,697	5,697	-	5,000	10,697
Town of Tobaccoville	2,517	550	550	-	-	550
City of Trinity	6,638	1,394	1,394	-	4,000	5,394
Town of Troy	3,222	677	677	-	-	677
Town of Walkertown	5,068	1,064	1,064	-	-	1,064
Town of Wallburg	3,125	656	656			656
Town of Walnut Cove	1,401	550	550	222	-	772
Town of Wentworth	2,753	578	578	-	-	578
City of Winston-Salem	240,603	50,527	50,527	-	-	50,527
Yadkin County	37,725	7,922	7,922	4,858	-	12,780
Town of Yadkinville	2,938	617	617	465	-	1,082
Town of Yanceyville	2,045	550	550	-	-	550

Totals 2,739,109 \$ 581,227 \$ 581,228 \$ 55,415 \$ 117,000 \$ 753,643

Dues input on Nov 20, 2017 based on estimates posted on the NC Office of Budget and Management website, Sept 2017. Certified population estimates for 2016, posted in 2017.