

Piedmont Triad Regional Council

Kernersville, North Carolina



Recommended Budget Fiscal Year 2019 – 2020

1398 Carrollton Crossing Drive
Kernersville, North Carolina 27284



Budget Message:

Board of Delegate Members,

It is an honor to present the Piedmont Triad Regional Council's 2019–20 budget to you for your consideration. As the lead regional organization for the twelve county Piedmont Triad, this organization continues to strive to provide valuable services to its members at a level of efficiency and effectiveness unparalleled by our peers. The success of our programming is demonstrated by the continued growth and diversification of our program of work.

Revenue Projections:

Revenue streams have remained strong for the PTRC. Turbulent times at the federal level have translated to relatively few immediate impacts to programs serving our region. The PTRC does face some uncertainty due to drastic funding and programmatic changes recommended in the President's budget. This year's budget proposal by the Executive Branch zero's out several programs like the Economic Development Administration, Appalachian Regional Commission, and Department of Energy programs that, if implemented, will be very disruptive for the PTRC. The House has completed over two-thirds of their budget mark ups and has actually included sizeable increases to these same programs. Initial Senate discussions have mirrored the house proposals. Based on this information, this budget projects revenue in the areas of housing, workforce, weatherization, Appalachian Regional Commission, and the Economic Development Administration to be largely unchanged. Other policy issues may lead to a continuing resolution or, though not likely at this time, a government shutdown of some length. PTRC is well situated to continue operation during a shutdown through the first quarter of the federal fiscal year. We will closely monitor the federal budget process, and any changes to this prognosis will trigger an immediate response.

State allocations as currently proposed are all positive for our region. If the budget remains in its current form, aging programs across the region will have increased resources to program in each county. Our housing program continues to expand across the region, competing for and receiving new grants to assist the elderly, disabled, and families with children by developing and rehabilitating affordable housing options. The second year of operation for our consolidated community development function, with housing and weatherization under one umbrella, will require continued work for full integration. The lack of a department head for much of the year, and difficulty navigating diverse regulatory requirements hampered full integration last year. Planning and Administrative Services are experiencing sizeable growth through an entrepreneurial approach and strong products. Contracted services with member governments have increased significantly as the economy and fiscal environment have improved. Our criminal justice continues to be a leader in re-entry programming and is competing for several new contracts. This program also continues to see growth in its offender program, with expansion counties both inside the region, and across the state. Workforce programs are also showing strong results and attracting outside investment to offset some reductions in state allocations. Expected awards for talent attraction and degree completion programs will further bolster our program of work in preparing the workforce of the future and aiding economic development activities across the Piedmont Triad.

There are several other new and prospective projects that may impact our operations significantly as the fiscal year progresses. The Kate B. Reynolds Charitable Trust and Blue Cross/Blue Shield Foundation have seen significant opportunity in our prolonged and extensive work in the area of social determinants of health. This is evident in the grants of more than one million dollars they have provided PTRC to work on initiatives to bolster our local food efforts and Medicaid reform initiatives.

The Piedmont Triad Food Council will begin an assessment of local food infrastructure this year. The primary focus will be developing a system to support our agricultural community, offer value added opportunities to local producers, and facilitate efforts to bring healthy locally sourced options to underserved communities. The grant is for four years and funds a position in the planning department. It also provides funding to engage a top level consultant to come into our region and engage local communities in the project.

Healthy Opportunities of the Piedmont is our initiative to engage local community based organizations in North Carolina's Medicaid restructuring. Foundation funding is allowing PTRC to prepare a response to a request for proposals from the State for agencies to coordinate pilot projects in healthcare cost abatement. The lead entity will arrange services to mitigate environmental factors that cause adverse health effects for individuals on Medicaid. Our funders are providing the opportunity to engage top national talent to help PTRC develop a business model and delivery structure to ensure success. This includes high level financial planning and design. If PTRC is successful, the pilot project will cover Forsyth, Guilford, and Rockingham Counties for a term of five years. The grant funds are also provided to continue preparation while the proposals are evaluated. If PTRC is successful in this process it will require the addition of a new department to operate this function.

The total projected revenues for the PTRC to start fiscal year 2019 – 20 are \$33,898,796. A slight increase overall from our starting figures for the current fiscal year.

Expenditure Projections:

Expenditures for the coming year will be dictated by the trends exhibited by our revenue stream. Our primary goal is to maximize the impact of the dollars we receive for our customers. People are the focal point of all we do. We serve the citizens of our region by designing and directing high level services in an efficient and effective way. Our people, the staff of the PTRC, provide dedicated and professional service across a broad range of disciplines. Personnel costs are the largest expenditure item for the PTRC outside of pass through of funds for services. The current pay and classification system for the PTRC has an eight step progression to job rate. Low unemployment rates have caused pressure on our compensation system and we have been challenged to fill open positions. As in previous years, a combination of one time and recurring merit increases are requested to maintain our current system structure. There are no cost of living increases in our system.

The PTRC Board of Directors approved a pay study which is being completed at this time. This is the first comprehensive look at our structure since the PTRC was established seven years ago. The results of this study are not complete and are not included in this budget. The final results of the study are anticipated early this fiscal year. A budget amendment may be requested based on any recommended changes from our consultant.

Facility costs are another important component of our plan. The Kernersville facility continues to provide high level space to our staff and membership. Use of our meeting rooms by federal, state, and non-profit entities to deliver training and facilitation has increased substantially. Local training and meeting opportunities cut down on travel for participants and staff from our region. It is our hope that all of our members and partners see our facility as an extension of their own capacity. Facility costs for our primary location will include our seventh payment on our debt. The total initial cost of land and building were \$4.5 million and there is a balance of \$2.2 million left on the fifteen year note.

Other items of importance to our members are outlined below:

Member Assessments:

Piedmont Triad Regional Council is a voluntary membership organization which charges dues to members. These dues are used to provide matching funds for various grants and awards as well as covering some basic board support or general expenses of the council. The rate schedule for member assessments will remain unchanged at .21 per capita with a minimum of \$550 for the 2019 – 20 fiscal year. The rate is applied to the most recent estimate of population provided by the North Carolina Demographer’s Office.

Indirect Cost and Fringe Benefit Plans:

Indirect Cost

Indirect cost is the accumulated costs that jointly benefit two or more programs and costs that benefit the organization as a whole and are not easily attributable to a direct cost or to a particular program or service. Indirect cost expenditures typically include: Administrative salaries and fringe benefits associated with overall financial and organizational administration; operation and maintenance cost for facilities and equipment and payroll and procurement services. The OMB Super Circular provides a more detailed list of what costs are allowed in an indirect cost pool. The PTRC charges indirect to all salaries for staff within the Kernersville office.

Indirect Cost Rate

An Indirect Cost rate is a tool for determining the proportion of indirect costs each program should bear. The direct cost base selected should result in each award bearing a fair share of the indirect costs in reasonable relation to the benefits received from those cost. PTRC uses total direct salaries with fringe benefits as a base. The 2019 – 20 is 1.5 percentage points lower than the current year’s rate.

Calculation of Indirect Costs related to Administration:

$$\text{Administrative Indirect Cost Rate} = \frac{\text{Administrative Indirect Costs}}{\text{Direct Salaries and Fringe}}$$

$$\$1,825,410 / \$4,934,083 = 37.00\%$$

Fringe Benefit Rate

The fringe benefit rate is calculate as a proportion of total salaries for all PTRC staff. The rate includes Social Security taxes, Medicare, workers compensation, unemployment, retirement, health care, and wellness programs. Increased retirement costs are the primary factor in this year’s change. Health insurance costs saw a slight increase, but our self-insurance plan seems to have stabilized. A detailed listing of these costs are in your budget packet. The 2019 – 20 rate represents a 2 percentage point increase from the current rate.

Calculation of the Fringe Rate:

$$\text{Fringe Benefit Rate} = \frac{\text{Total Direct Fringe Benefits}}{\text{Total Direct Salaries}}$$

$$\$1,849,709 / \$4,065,282 = 45.50\%$$

Conclusion:

I will conclude this budget message with a general assessment of our position moving forward and a projection of issues that are on the horizon. The PTRC continues to be on a firm footing due to the astute guidance of our board.

Our facility plans have been a stabilizing force and project long term fiscal health. As our programs grow and our offerings expand PTRC will face pressure to meet our office space needs. The continued expansion of services has left us at capacity, doubling up on some office space. If some of the programmatic changes on the horizon materialize staff will bring recommendations to the board on how this pressure can be alleviated.

The expansion of the Piedmont Triad Regional Development Corporation will continue to have a positive impact on the coordination of efforts across a broad range of issues for the Triad. The revolving loan fund is engaged in projects that assist economic development efforts in downtowns, farming communities, and other development areas important to our members. Community development initiatives are helping to drive the success of our member governments and demonstrating new growth in areas like food production, downtown revitalization, and workforce/talent engagement. The commitment and innovation of our exceptional staff is making a real difference in our member communities every day.

I would like to commend the finance staff for their continued good work in producing this document and their constant attentiveness to our fiscal health. I further thank the entire PTRC staff for their daily commitment to the success of our programs and their dedication to our member governments. Finally I thank the board of directors for their continued participation, support, and stewardship of our organization.

Sincerely;

Matthew L. Dolge
Executive Director

Section 4. It is estimated that the following revenues will be available in the Special Projects Fund - Grant Project Fund for the fiscal year beginning July 1, 2019 and ending June 30, 2020:							
	Federal Grants						22,067,832
	State Grants						7,263,066
	Appropriated Fund Balance						-
	Dues						456,083
	Interest						-
	Local Projects & Fees						69,000
	TOTAL GRANT PROJECT ESTIMATED REVENUES						29,855,981
Section 5. The following amounts are hereby appropriated in the Special Revenue Fund- Local Projects Fund for the operation of PTRC and its activities for the fiscal year beginning July 1, 2019 and ending June 30, 2020 in accordance with the Chart of Accounts heretofore established for PTRC:							
	Administrative Services						470,514
	Health and Human Services (Aging)						404,827
	Crime Control and Public Safety						567,633
	Planning Services						434,057
	Misc. Local Projects						950,951
	Workforce Development						163,731
	Weatherization						845,250
	TOTAL LOCAL PROJECTS APPROPRIATION						3,836,963
Section 6. It is estimated that the following revenues will be available in the Special Revenue Fund - Local Projects Fund for the fiscal year beginning July 1, 2019 and ending June 30, 2020:							
	APPROPRIATED FUND BALANCE						-
	COG DUES and INTEREST						157,000
	LOCAL PROJECT FUND FEES						3,679,963
	TOTAL LOCAL PROJECT ESTIMATED REVENUES						3,836,963
	TOTAL APPROPRIATIONS						33,898,796
Section 7: The Executive Director is hereby authorized to transfer appropriations as contained herein under the following conditions:							
	a. He may transfer amounts between line item expenditures within a grant without limitation and without a report being required.						

7/1/19 to 6/30/20

ORIGINAL BUDGET

	Fund		Fund		% of Total
	001		002 & 003	Total	Budget
Administration	332,644			332,644	1.0%
Administrative Services			470,514	470,514	1.4%
Crime Control and Public Safety	1,511,694		567,633	2,079,327	6.1%
General Fund / Dues			205,852	205,852	0.6%
Health and Human Services (Aging)	12,848,952		404,827	13,253,779	39.1%
Housing Rehab Projects	1,707,101		-	1,707,101	5.0%
Misc. Local Projects			950,951	950,951	2.8%
Planning Services	1,097,708		434,057	1,531,765	4.5%
Section 8	3,750,000			3,750,000	11.1%
Workforce Development	5,902,429		163,731	6,066,160	17.9%
Weatherization	2,705,453		845,250	3,550,703	10.5%
Totals	29,855,981		4,042,815	33,898,796	
	29,855,981		4,042,815	33,898,796	
	-	-	-	-	

PIEDMONT TRIAD REGIONAL COUNCIL	
TOTAL BUDGET (FUNDS 001, 002 & 003)	
7/1/19 to 6/30/2020	
EXPENDITURES	
Salaries	3,327,865
Part Time Salaries - No Benefits	328,230
Fringe Benefits (43.5%)	1,514,179
Insurance & Bonds	1,350
Professional/Legal/Accounting Services	1,463,824
Consultants (sub & youth contractors)	1,932,841
Advertising	40,898
Printing & Binding	28,300
Computer Services & Licensing	205,643
Building Rent	0
Equipment Rent	25,378
Utilities	47,000
Trash Disposal/Recycling	24,000
Telephone & Internet	22,597
Postage	350
Publications & Newspapers	1,950
Dues & Memberships	9,576
Supplies	88,891
Special Materials	46,303
Capital Equipment	97,941
Repair & Maintenance	114,785
Travel/Conferences/Training (including participants)	972,794
Sub-Reciepts	14,196,937
Fringe Benefits Part-Time (7.65%)	25,117
Occupancy Costs	207,710
Notes Payable & Interest exp	345,264
Indirect Cost (39.5%)	1,825,409
Participant Costs, Development and Work Experience	993,615
Program Support Allocation	364,107
Housing Asst Payments	3,200,000
Weatherization Services	2,445,941
TOTAL EXPENDITURES:	33,898,795
REVENUES	
Federal	22,067,831
State	7,263,066
Appropriated Fund Balance	0
Dues and Interest	818,935
Local Project Fees and Local Grants	3,748,963
TOTAL REVENUES:	33,898,795
Difference	0

PIEDMONT TRIAD REGIONAL COUNCIL

INDIRECT COST AND FRINGE BENEFIT PLAN

PROVISIONAL RATE METHOD
BASE METHOD: SALARIES PLUS FRINGE

JULY 1, 2019 - JUNE 30, 2020

**CERTIFICATION BY THE PIEDMONT TRIAD
REGIONAL COUNCIL**

INDIRECT COST PROPOSAL

I hereby certify as the responsible official of the Piedmont Triad Regional Council that the information contained in this indirect cost proposal for the fiscal year ending June 30, 2020, is correct and was prepared in accordance with the policies and procedures contained in the 2 CFR, Part 200, Uniform Administrative Requirements, Costs Principles, and Audit Requirements for Federal Awards. I further certify these procedures were utilized:

- (a) To prevent cost from being allocated to Federal Programs as indirect costs that have already been treated as direct program costs; and
- (b) To ensure that consistent treatment was accorded similar costs, for all programs in the Agency, regardless of source of funds; and
- (c) To ensure that costs have not been treated as indirect costs of Federal Programs inconsistent with statutory restrictions governing those programs.

Matthew L. Dolge
Executive Director

Robin C. Shelton
Finance Director

PIEDMONT TRIAD REGIONAL COUNCIL

Indirect Costs to be Allocated

Cost Allocation Plan for Fiscal Year 2019 - 2020

SALARIES

PERSONNEL AS LISTED WILL BE CHARGED TO THE INDIRECT COST POOL.

FRINGE BENEFITS

FRINGE BENEFITS WILL BE CHARGED TO ALL PROJECTS AND THE INDIRECT COST POOL ON A PRE-DETERMINED FRINGE BENEFIT RATE.

RETIREMENT

RETIREMENT EXPENSES WILL BE CHARGED TO ALL PROJECTS AND THE INDIRECT COST POOL ON A PRE-DETERMINED RATE SET BY N. C. LOCAL GOVERNMENT EMPLOYEES' RETIREMENT SYSTEM BASED ON ACTUAL COST.

TEMPORARY PERSONNEL

TEMPORARY PERSONNEL EXPENSE WILL BE CHARGED TO THE INDIRECT COST POOL. TEMPORARY PERSONNEL EXPENSE FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

PROFESSIONAL, LEGAL, AND ACCOUNTING SERVICES

SINGLE AUDIT FEES WILL BE CHARGED TO THE INDIRECT COST POOL. OTHER PROFESSIONAL SERVICES EXPENSE WILL BE CHARGED TO THE INDIRECT COST POOL (ATTORNEY, LRO LIASON, ETC.)

TELEPHONE & POSTAGE

ALL TELEPHONE, POSTAGE AND MISCELLANEOUS COMMUNICATION CHARGES ARE TO BE CHARGED TO THE INDIRECT COST POOL. TELEPHONE AND POSTAGE FOR SPECIFIC PROGRAMS WILL BE CHARGED TO THE PROGRAM.

TRAVEL & PARKING

TRAVEL WILL BE CHARGED DIRECTLY TO ALL PROJECTS AND THE INDIRECT COST POOL BASED ON ACTUAL COST. (THE TRAVEL LINE ITEM IN THE INDIRECT COST PLAN APPLIES ONLY TO THOSE EMPLOYEES LISTED IN THE INDIRECT COST PLAN.) PARKING EXPENSE FOR BOARD MEMBERS AND OTHER VISITORS WILL BE CHARGED TO THE INDIRECT COST POOL.

EQUIPMENT AND VEHICLE MAINTENANCE AND REPAIR

ALL EQUIPMENT MAINTENANCE AND REPAIR COST WILL BE CHARGED TO THE INDIRECT COST POOL. EQUIPMENT AND VEHICLES MAINTENANCE AND REPAIR COSTS FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

OCCUPANCY EXPENSE

OCCUPANCY FOR COMMON AREAS WILL BE CHARGED TO THE INDIRECT COST POOL. OCCUPANCY FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM BASED ON THE SQUARE FOOTAGE RATE MULTIPLIED BY THE SQUARE FOOTAGE OCCUPIED.

PIEDMONT TRIAD REGIONAL COUNCIL

Indirect Costs to be Allocated

Cost Allocation Plan for Fiscal Year 2019 – 2020

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EQUIPMENT RENTAL

ALL RENTED EQUIPMENT USED WILL BE CHARGED TO THE INDIRECT COST POOL. RENTAL EQUIPMENT USED FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

ADVERTISING

ALL ADVERTISING EXPENSES ARE TO BE CHARGED TO THE INDIRECT COST POOL. ADVERTISING EXPENSES FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

SUPPLIES AND SPECIAL MATERIALS

ALL OFFICE AND GENERAL USE SUPPLIES ARE TO BE CHARGED TO THE INDIRECT COST POOL. SPECIAL SUPPLIES AND MATERIALS FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

PRINTING COSTS

ALL PRINTING COSTS ARE TO BE CHARGED TO THE INDIRECT COST POOL. SPECIAL PRINTING COSTS FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

COMPUTER SERVICES, LICENSING & FEES

ALL COMPUTER SERVICES SUCH AS PAYROLL PROCESSING EXPENSES WILL BE CHARGED TO THE INDIRECT COST POOL. PAYROLL PROCESSING CHARGES FOR SPECIFIC PROGRAMS WILL BE CHARGED DIRECTLY TO THE PROGRAM.

TRASH DISPOSAL/RECYCLING

ALL TRASH DISPOSAL AND RECYCLING EXPENSES WILL BE CHARGED TO THE INDIRECT COST POOL. SPECIAL TRASH DISPOSAL EXPENSES FOR SPECIFIC PROGRAMS WILL BE CHARGED TO THE PROGRAM.

DUES, SUBSCRIPTIONS, PUBLICATIONS, NEWSPAPERS & MISCELLANEOUS

ALL DUES, SUBSCRIPTIONS, PUBLICATIONS, NEWSPAPERS AND MISCELLANEOUS COSTS WILL BE CHARGED TO THE INDIRECT COST POOL.

BONDING, FIRE INSURANCE & PUBLIC EMPLOYEE LIABILITY

ALL BONDING, FIRE INSURANCE AND PUBLIC EMPLOYEE LIABILITY INSURANCE WILL BE CHARGED TO THE INDIRECT COST POOL.

PIEDMONT TRIAD REGIONAL COUNCIL

Occupancy Costs to be Allocated

Cost Allocation Plan for Fiscal Year 2019 - 2020

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INTEREST EXPENSE

INTEREST EXPENSES DIRECTLY RELATED TO THE FINANCING OF THE PIEDMONT TRIAD REGIONAL COUNCIL'S MAIN OFFICE FACILITY AS PER THE FINANCING AGREEMENT ENTERED INTO IN APRIL OF 2013.

DEPRECIATION EXPENSES

DEPRECIATION EXPENSES RELATED TO THE BUILDING AND LAND IMPROVEMENTS FOR THE OFFICE FACILITY, STRAIGHT-LINE METHOD OVER 15 YEARS.

UTILITIES EXPENSES

ALL ELECTRICAL, WATER AND SEWER EXPENSES FOR THE OFFICE FACILITY.

LAWN AND GROUNDS CARE EXPENSES

ALL COSTS RELATED TO MAINTAINING THE GROUNDS FOR THE OFFICE FACILITY, INCLUDING, BUT NOT LIMITED TO, MOWING, LANDSCAPING AND SNOW REMOVAL.

GENERAL BUILDING MAINTENANCE EXPENSES

ALL COSTS RELATED TO MAINTAINING THE OFFICE FACILITY, INCLUDING, BUT NOT LIMITED TO, PROPERTY ASSOCIATION DUES, MISCELLANEOUS BUILDING MAINTENANCE AND JANITORIAL SERVICES.

PIEDMONT TRIAD REGIONAL COUNCIL
Calculation of Fringe Benefits Rate
Fiscal Year 2019 - 2020

Total Salaries	4,442,285		
Salaries over SS Max	(41,182)		
Cafeteria Plan Deductions	(123,760)		
Plus Employee Compensation	9,480		
Social Security 6.2%	4,286,823	6.20%	265,783
Medicare 1.45%	4,328,005	1.45%	62,756
Group Health, Life and Dental Insurance			925,289
EAP/Wellness			25,441
Worker's Compensation Insurance			18,000
Unemployment - NC ESC			10,000
Accrued Vacation Leave			18,500
Health Reimbursement Arrangement			48,180
Staff Tuition Reimbursement Plan			5,000
Employer Contribution to Retirement System	4,065,282	9.08%	369,128
Employer Contribution to 401K	4,065,282	2.50%	101,632
Total Fringe Benefits			1,849,709
Fringe Benefits Rate:	Total Fringe Benefits	1,849,709	45.50%
	Salaries Subject to 401k & Retirement	4,065,282	

PIEDMONT TRIAD REGIONAL COUNCIL
BUILDING OCCUPANCY COST PLAN
Fiscal Year 2019 - 2020

Interest Expense	59,556.60
Depreciation Expense (Building & Improvements)	249,942.65
Professional Services	20,543.00
Utilities Expense	42,000.00
Supplies and Materials	14,000.00
Lawn and Grounds Care Expenses	14,000.00
Misc Building Maintenance Expenses	22,000.00
Association Dues	5,000.00
Janitorial	24,000.00
	<hr/>
TOTAL ANNUAL OCCUPANCY COSTS	451,042.25
Monthly Occupancy Costs	37,586.85
Total Square Footage of the Facility	25,000
Calculated Cost per Square Foot	18.06
19-20 Rate Charged per Square Foot	18.00

PIEDMONT TRIAD REGIONAL COUNCIL

Calculation of Indirect Cost Rate

Fiscal Year 2019 - 2020

Executive Director		75%	130,562
Assistant Executive Director		50%	55,914
Finance Director			108,774
Assistant Finance Director		10%	8,996
Staff Accountant			50,207
Information Technology Manager			90,268
Information Technology Manager			64,183
Accounting Technician		50%	21,366
Accounting Technician			47,431
Accounting Technician			36,740
Accounting Technician - Part Time			5,200
HR Engagement Specialist			48,709
Executive Assistant			31,571
HR Program Assistant			29,641
Receptionist			15,075
Receptionist			15,075
Maintenance		25%	12,309
Maintenance - 20 Hours			19,135
Maintenance - 20 Hours			12,783
TOTAL INDIRECT SALARIES			803,938
Fringe Benefits	(see Indirect TB)	45.50%	335,186
Fringe Benefits Indirect Part-Time			5,146
Bonding, Fire Insurance & Public Officials Liability Insurance			23,000
Professional Services			16,336
Accounting Services - Audit			36,000
Advertising			5,000
Computer Services, Licensing & Fees			80,000
Equipment Rental			52,000
Telephone			39,000
Postage			18,000
Dues, Subscriptions, Memberships, Misc.			18,000
Office Supplies			83,600
Equipment and Vehicles Maintenance and Repair			10,000
Travel & Parking			24,105
Occupancy Costs - Admin Offices			57,312
Occupancy Costs - Common Areas			184,176
Payroll, OnBoarding, Bene Trac			34,611
TOTAL INDIRECT COST			1,825,410

Indirect Cost Rate:	Total Indirect Costs	1,825,410	37.00%
	Total Direct Salaries & Fringe	4,934,083	
	Salaries	Fringe Benefits	Total
Total Direct Salaries & Fringe Benefits (Total Salaries less Indirect Salaries)	3,638,347	1,655,453	5,293,800
Minus Salaries not Subject to Indirect*	(334,154)	(25,563)	(359,717)
	3,304,193	1,629,890	4,934,083
Total Salaries	4,442,285		
Salaries not Subject to Indirect	334,154		
	4,108,131		
Total Salaries	4,442,285		
Salaries in Indirect Cost Pool	803,938		
	3,638,347		

PTRC Proposed Dues Spreadsheet, 2019-2020 FY

Local Government	Population Estimate (2017)	Proposed Dues (.21 per capita)	Dues Rounded	RPO Dues	Stormwater Dues	Total Dues
Village of Alamance	1,095	\$ 550	\$ 550	\$ -	\$ -	\$ 550
Alamance County	163,339	34,301	34,301	-	6,330	40,631
City of Archdale	12,104	2,542	2,542	-	6,635	9,177
City of Asheboro	25,787	5,415	5,415	-	5,150	10,565
Town of Bermuda Run	2,696	566	566	-	-	566
Town of Bethania	326	550	550	-	-	550
Town of Biscoe	1,680	550	550	-	-	550
Town of Boonville	1,223	550	550	193	-	743
City of Burlington	53,067	11,144	11,144	-	10,330	21,474
Town of Candor	825	550	550	-	-	550
Caswell County	23,255	4,884	4,884	2,666	-	7,550
Village of Clemmons	19,903	4,180	4,180	-	-	4,180
Town of Cooleemee	971	550	550	154	-	704
Town of Danbury	182	550	550	100	-	650
Davidson County	166,716	35,010	35,010	-	7,350	42,360
Davie County	42,686	8,964	8,964	3,813	-	12,777
Town of Denton	1,586	550	550	-	-	550
Town of Dobson	1,599	550	550	253	-	803
Town of East Bend	596	550	550	100	-	650
City of Eden	15,047	3,160	3,160	-	-	3,160
Town of Elkin	3,907	820	820	605	-	1,425
Town of Elon	12,183	2,558	2,558	-	4,635	7,193
Forsyth County	373,625	78,461	78,461	-	4,000	82,461
Town of Franklinville	1,198	550	550	-	-	550
Town of Gibsonville	7,128	1,497	1,497	-	4,120	5,617
City of Graham	14,959	3,141	3,141	-	4,635	7,776
Town of Green Level	2,156	550	550	-	3,605	4,155
City of Greensboro	288,186	60,519	60,519	-	16,100	76,619
Guilford County	527,922	110,864	110,864	-	4,000	114,864
Town of Haw River	2,421	550	550	-	3,605	4,155
City of High Point	111,454	23,405	23,405	-	-	23,405
Town of Jamestown	4,286	900	900	-	5,605	6,505
Town of Jonesville	2,256	550	550	357	-	907
Town of Kernersville	25,164	5,284	5,284	-	2,000	7,284
City of King	6,927	1,455	1,455	-	-	1,455
Town of Lewisville	13,231	2,779	2,779	-	-	2,779
City of Lexington	18,179	3,818	3,818	-	4,635	8,453
Town of Liberty	2,640	554	554	-	-	554
Town of Madison	2,173	550	550	-	-	550
Town of Mayodan	2,389	550	550	-	-	550
City of Mebane	13,363	2,806	2,806	-	6,635	9,441
Town of Midway	4,863	1,021	1,021	-	-	1,021
Town of Mocksville	5,472	1,149	1,149	865	-	2,014

PTRC Proposed Dues Spreadsheet, 2019-2020 FY

Montgomery County	27,845	5,847	5,847	3,193	-	9,040
City of Mount Airy	10,284	2,160	2,160	1,626	-	3,786
Town of Mount Gilead	1,101	550	550	-	-	550
Town of Oak Ridge	7,377	1,549	1,549	-	4,120	5,669
Town of Pilot Mountain	1,505	550	550	238	-	788
Town of Pleasant Garden	4,657	978	978	-	-	978
Town of Ramseur	1,668	550	550	-	-	550
City of Randleman	4,156	873	873	-	5,605	6,478
Randolph County	143,690	30,175	30,175	12,472	10,563	53,210
City of Reidsville	14,085	2,958	2,958	-	4,635	7,593
Rockingham County	91,502	19,215	19,215	10,491	6,330	36,036
Town of Rural Hall	3,126	656	656	-	-	656
Town of Seagrove	226	550	550	-	-	550
Town of Sedalia	644	550	550			550
Stokes County	46,605	9,787	9,787	3,991	-	13,778
Town of Stokesdale	5,760	1,210	1,210	-	-	1,210
Town of Stoneville	1,206	550	550	-	-	550
Town of Summerfield	11,631	2,443	2,443	-	4,635	7,078
Surry County	73,116	15,354	15,354	8,841	-	24,195
City of Thomasville	27,055	5,682	5,682	-	5,150	10,832
Town of Tobaccoville	2,538	550	550	-	-	550
City of Trinity	6,590	1,384	1,384	-	5,620	7,004
Town of Troy	3,353	704	704	-	-	704
Town of Walkertown	5,403	1,135	1,135	-	-	1,135
Town of Wallburg	3,141	660	660			660
Town of Walnut Cove	1,392	550	550	220	-	770
Town of Wentworth	2,739	575	575	-	-	575
City of Winston-Salem	243,026	51,035	51,035	-	7,000	58,035
Yadkin County	38,226	8,027	8,027	4,926	-	12,953
Town of Yadkinville	3,004	631	631	475	-	1,106
Town of Yanceyville	2,029	550	550	-	-	550
Totals	2,769,445	\$ 587,987	\$ 587,985	\$ 55,579	\$ 153,028	\$ 796,592